



CONFERENCES, COURSES & TRAINING SCHEDULE

November 20-22, 2025

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TUESDAY, NOVEMBER 18, 2025

2 PM - 5 PM Registration Open - **Exhibitors Only** Pratt Street Lobby

WEDNESDAY, NOVEMBER 19, 2025

7 AM - 5 PM Registration open Pratt Street Lobby

TRAINING

8 AM – 12 Noon **WreckMaster** Heavy Duty Rotator Recovery Training, (Part I - 4-Hrs Classroom) Room 327
[Bruce Campbell & Jeff Martin, WreckMaster \(Includes lunch\)](#)

10 AM - 5 PM **ERSCA Advance Winch and Rigging Safety – Open to All Operator Levels** (6-Hrs Classroom) Room 336
[Shane Coleman & Chuck MacLellan, ERSCA, \(Includes lunch\)](#)

1 PM – 5 PM **WreckMaster** Heavy Duty Rotator Training (Part II - 4-Hrs Hands-On)
[Bruce Campbell & Jeff Martin, WreckMaster](#)
Shuttle leaving @12:30 pm from 1 W Pratt Street
Training location: Camden Yards Lot H

THURSDAY, NOVEMBER 20, 2025

7 AM – 5 PM Registration Open Pratt Street Lobby

INDEPENDENT COURSES

8 AM - 11 AM Mastering Air Systems for Heavy Towing: Unlocking Power and Precision Room 340
[Dave Fultz, WreckMaster](#)

8 AM – 11 AM From Operator to Owner: Work on Your Business, Not in It! Room 328
[Jim Saeli, DRIVE](#)

TRAINING

8 AM – 12 Noon **WreckMaster** Heavy Duty Rotator Recovery Training Room 327
(Part III - 4-Hrs Classroom)
[Bruce Campbell & Jeff Martin, WreckMaster](#)

LEADERSHIP CONFERENCE

9 AM - 9:50 AM Leadership at the Incident Scene Room 336
Ron Myers, PineTreeTowing

SEMINARS

9 AM - 9:50 AM Captive Insurance: Driving ROI Through Enhanced Risk Management Room 337
[Donald Blood, Abe Elias, Brown & Brown](#)



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THURSDAY, NOVEMBER 20, 2025 - CONTINUED

SEMINARS

- | | | |
|------------------|--|----------|
| 9 AM - 9:50 AM | Google Profile Support: From Glitch to Glory, Cussin' to Bussin'
Jared Fischgrund & Christopher Blake, OMG National | Room 338 |
| 9 AM - 9:50 AM | Estimating Total Recovery Resistance
Terry Abejuela, American Towman | Room 339 |
| 10 AM - 10:50 AM | Company Policies – Are Yours Defensible?
Brian Riker, American Towman | Room 336 |
| 10 AM – 10:50 AM | The Business & Economics of Owning a Rotator
Eric Fouquette, Big Wheel Towing | Room 337 |
| 10 AM – 10:50 AM | Lawsuit Protection, Tax Reduction & Estate Planning for Towing & Recovery Owners
Larry Oxenham, American Society for Asset Protection | Room 338 |
| 11 AM – 11:50 AM | Streamlining Tow Company Operations: Using Technology and AI for Efficiency
Jade Fickert | Room 337 |
| 11 AM – 11:50 AM | Bid Response to Law Enforcement & Government Contracts
Randall Resch, American Towman | Room 336 |
| 11 AM – 11:50 AM | Diversifying Into Equipment Transport
Ron Myers, PineTreeTowing | Room 338 |

1 PM – 5 PM Exhibit Hall Open

FRIDAY, NOVEMBER 21, 2025

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|-------------|-------------------|--------------------|
| 7 AM – 5 PM | Registration Open | Pratt Street Lobby |
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INDEPENDENT COURSES

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|--------------|---|----------|
| 8 AM – 10 AM | WreckMaster's Keys to Heavy Duty EV Success
Nick Webb, WreckMaster | Room 327 |
| 8 AM – 10 AM | Light-Duty Recovery Business Success (2 Hrs)
Ron Myers, Pine Tree Towing | Room 337 |
| 9 AM – 1 PM | Recovery Billing Course – Part I – (4Hrs)
Eric Fouquette, Recovery Billing Unlimited | Room 328 |

LEADERSHIP CONFERENCE

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| 9 AM – 9:50 AM | Rates Strategy & Defense
Brian Riker, American Towman | Room 336 |
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FRIDAY, NOVEMBER 21, 2025 - CONTINUED

SEMINARS

8 AM – 8:50 AM	Get Your Name Out There Marketing Drew Wash, Towing.com	Room 338
8 AM – 9:30 AM	A Clean & Compliant VSF Facility Includes Safety in EV Storage Jim Figueira, Environmental Chemical Solutions	Room 339
9 AM – 9:50 AM	How to Build a Successful LinkedIn Profile Devon Banks, Zip's AW Direct	Room 338
10 AM - 10:50 AM	"Risk" is a Four-Letter Word Randall Resch, American Towman	Room 336
10 AM – 10:50 AM	John Sweezy Jr and the Matjack Team Analyze Air Cushion Jobs John Sweezy Jr. & Matjack Team	Room 338
10 AM – 10:50 AM	Solving the Google Puzzle: Essential Pieces for Online Visibility Kevin McMillan, Lift Marketing Group	Room 339
11 AM– 5 PM	Exhibit Hall Open Salute to America	
12 Noon - 4 PM	SAFEALL Roadside Safety Clinics WreckMasters instructors	Show Floor Booth #5711

SATURDAY, NOVEMBER 22, 2025

7 AM – 4 PM	Registration Open	Pratt Street Lobby
INDEPENDENT COURSES		
8 AM – 11 AM	Heavy-Duty Recovery Business Success (3Hrs) Ron Myers, Pine Tree Towing	Room 336
9 AM – 1 PM	Recovery Billing Course – Part II – (4Hrs) Eric Fouquette, Recovery Billing Unlimited	Rooms 328
LEADERSHIP CONFERENCE		
9 AM – 9:50 AM	Traffic Control Opportunity Bruce Campbell, WreckMaster	Room 337
9 AM – 9:50 AM	Training for Risk Management Shane Coleman, ERSCA	Room 338
10 AM - 10:50 AM	Securing Police Towing Malik Stuckey, Universal Towing	Room 338



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SATURDAY, NOVEMBER 22, 2025

SEMINARS

8 AM – 8:50 AM	Mastering DOT Compliance for Towing Companies Brandon Wiseman & Rob Carpenter, Trucksafe Consulting	Room 337
8 AM – 8:50 AM	Light Duty Rollovers 101 Terry Abejuela, American Towman	Room 338
8 AM - 8:50 AM	Delivering Parking Management Services: Free to You and Property Owners Jim Shellhaas, PatrolWorks for Parking Management	Room 327
9 AM – 9:50 AM	Get More Tows with Digital Marketing: Google, Facebook & Your Website Explained Jared Fischgrund & Christopher Blake, OMG National	Room 339
9 AM – 9:50 AM	Insurance Demystified: Uncovering the Truth Behind Your Coverage Bear Godfrey & Collin Lester WreckMaster	Room 327
10 AM – 10:50 AM	Learning from the Donnie's: Unlocking Key Insights for Recovery Professionals Bruce Campbell, Jeff Martin, Bear Godfrey, Nick Webb & David Bouvia, WreckMaster	Room 327
10 AM – 10:50 AM	EV Hazards and the Aftermath for Towing and Recovery Bobby Schneider, Energy Security Agency	Room 337
10 AM – 10:50 AM	Insurance and Spill Debris Cleanup – Winning the Battle Jim Figueira, Environmental Chemical Solutions	Room 339
11 AM - 5 PM	Exhibit Hall Grand Entree	
12 Noon - 4 PM	SAFEALL Roadside Safety Clinics WreckMaster Instructors	Show Floor Booth#5711

SUNDAY, NOVEMBER 23, 2025

LEADERSHIP CONFERENCE

9 am	Building a Solid Team - <i>Following Breakfast of Champions</i> Brian Riker, American Towman	Renaissance Hotel
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